## FACT FIND

A. PERSONAL DETAILS - APP	PLICANT 1	A. PERSONAL DETAILS - APF	PLICANT 2		
Title	Surname	Title	Surname		
First Name	Middle Name	First Name	Middle Name		
Gender	Date of Birth (DOB)	Gender	Date of Birth (DOB)		
B. CONTACT DETAILS - APPL	JICANT 1	B. CONTACT DETAILS - APP	LICANT 2		
Mobile Phone Home Phon	ne Work Phone	Mobile Phone Home Phon	ne Work Phone		
Email Address 1 Email Addres	ss 2 Website	Email Address 1 Email Addre	ss 2 Website		
Current Address		Current Address			
Residential Status	Start Date at Current Address	Residential Status	Start Date at Current Address		
Previous Residential Address (if less than 3	3 years)	Previous Residential Address (if less than 2	3 years)		
Residential Status	Start Date at Previous Address	Residential Status	Start Date at Previous Address		
Mailing Address	Settlement Address	Mailing Address	Settlement Address		
C. IDENTIFICATION - APPLIC	ANT 1	C. IDENTIFICATION - APPLICATION	ANT 2		
Country of Residency Citizenship	of Residential Status	Country of Residency Citizenship	of Residential Status		
Driver License Number State of Issu	e Expiry Date	Driver License Number State of Issu	e Expiry Date		
Passport Number Passport Issi	ue Date Passport Expiry Date	Passport Number Passport Iss	ue Date Passport Expiry Date		
D. FAMILY RELATIONS - APP	PLICANT 1	D. FAMILY RELATIONS - APP	LICANT 2		
Marital Status No. of Dependents	Ages of Dependents Mother's Maiden Name	Marital Status No. of Dependents	Ages of Dependents Mother's Maiden Name		
Spouse First Name Spouse Surname	Next of Kin Full Name	Spouse First Name Spouse Surname	Next of Kin Full Name		
Next of Kin Relationship Next of Kin Phone	Next of Kin Address	Next of Kin Relationship Next of Kin Phone	Next of Kin Address		
			Text of full / f		
E. EMPLOYMENT DETAILS - A	APPLICANT 1	E. EMPLOYMENT DETAILS - A	APPI ICANT 2		
Employment Status Employment	Type Employment Basis	Employment Status Employment			
Role Employer Nar	me Employer Contact Name	Role Employer Nar	ne Employer Contact Name		
Employer Address	Phone Number Start Date	Employer Address	Phone Number Start Date		
Gross Montly Base Income Bonus	Overtime Commission	Gross Montly Base Income Bonus	Overtime Commission		
Previous Employment Status Employment	Type Employment Basis	Previous Employment Status Employment	Type Employment Basis		
Role Employer Nar	me Employer Contact Name	Role Employer Nar	me Employer Contact Name		
Employer Address Phone Numb	per Start Date End Date	Employer Address Phone Numb	er Start Date End Date		
Total Rental Income Tax Free Income	Other Income Total Income	Total Rental Income Tax Free Income	Other Income Total Income		
Notes		Notes			

F. MONTHLY EXPENSES						
Utilities & \$ Food Groce		\$ Child Ca	ire \$ Ho	ousehold Purchases Maintenance	;	
Rental Expense 3	eation & \$ Transport	\$ Child Mainter		urance \$	;	
	Clothing & \$ Education \$ Sport & \$ Oth Hobbies				\$	
Total Expenses \$						
G1. ASSETS						
Owner Occupied Property	Address		Value \$		Ownership	
Investment Property 1	Address		Value \$	Monthly Rent \$	Ownership	
Investment Property 2	Address		Value \$	Monthly Rent \$	Ownership	
Investment Property 3	Address		Value \$	Monthly Rent \$	Ownership	
G2 . OTHER ASSETS APPLICANT 1	&2					
Vehicle 1 Make and Mode	.1		Year made	Value \$	Ownership	
Vehicle 2 Make and Model	A		Year made	Value \$	Ownership	
Savings 1 Lender	Account Type	Account Number		Value \$	Ownership	
Savings 2 Lender	Account Type	Account Number		Value \$	Ownership	
Savings 3 Lender	Account Type	Account Number		Value \$		
Savings 4 Lender	Account Type	Account Number		Value \$	Ownership	
Home Contents	Details			Value \$	Ownership	
Shares	Institution			Value \$	Ownership	
Superfund	Institution		Membership Numbe	r Value \$	Ownership	
Superfund	Institution		Membership Numbe	r Value \$	Ownership	
Other				Value \$	Ownership	
Total Assets						
H1. LIABILITIES  Home Loan 1 Lender Account Number	Fixed Rate Interest Rate % Fyring Date	Ournavehin Limit č	Palanca É Danaumant n m		rest Only	
Home Loan 1 Lender Account Number	Interest Rate % Expiry Date	Ownership Limit \$	Balance \$ Repayment p.m.		ry Date Refinance	
Home Loan 2 Lender Account Number	Interest Rate % Fixed Rate Expiry Date	Ownership Limit \$	Balance \$ Repayment p.m.		rest Only ry Date Refinance	
Home Loan 3 Lender Account Number	Fixed Rate Interest Rate % Expiry Date	Ownership Limit \$	Balance \$ Repayment p.m.		rest Only ry Date Refinance	
Home Loan 4 Lender Account Number	Fixed Rate Interest Rate % Expiry Date	Ownership Limit \$	Balance \$ Repayment p.m.		rest Only ry Date Refinance	
H2. OTHER LIABILITIES						
Vehicle Loan 1 Lender Account Number	Interest Rate % Loan End Date	Ownership Limit \$	Balance \$ Repayment p.n	n. Linked Asset	Refinance	
Vehicle Loan 1 Lender Account Number	Interest Rate % Loan End Date	Ownership Limit \$	Balance \$ Repayment p.n	n. Linked Asset	Refinance	

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I2. OTHER LIABILIT	IES (continued	)									
Credit Card 1 Lende		Туре	Credit Card	Number			Limit \$	Balance \$	Ov	vnership	Refin
redit Card 2 Lender		Typo	Credit Card	Number			Limit \$	Balance \$		vnership	Refin
edit Card 2 Lender		Туре	Credit Card	Number			LIIIII Ş	balance \$		mership	Keiin
redit Card 3 Lender		Туре	Credit Card	Number			Limit \$	Balance \$	Ov	vnership	Refin
ersonal Loan 1 Lender	Account Numb	per		Interest Rate %	Ownership	Limit :	\$ Balance	\$ Repay	ment p.m.	Linked Asset	Refina
ersonal Loan 2 Lender	Account Numb	per		Interest Rate %	Ownership	Limit :	\$ Balance	s Repay	ment p.m.	Linked Asset	Refin
ASF 1 Lender	Account Numb	204	Intor	ost Pata % Ow	norchin I	imit ¢	Palanca C P	tonoument n m	Panaum ant Tu	an Linkad Assat	Refin
ior i Lender	ACCOUNT NUME	Del .	Inter	est Rate % Ow	nership L	_imit \$	Balance \$ R	ераутент р.т.	кераушент ту	pe Linked Asset	\ \
1SF 2 Lender	Account Numb	per	Inter	est Rate % Ow	nership L	_imit \$	Balance \$ R	lepayment p.m.	Repayment Ty	pe Linked Asset	Refir
cation Debt 1 Details							Balance \$	Repaym	ent p.m.	Ownership	٦
cation Debt 2 Details							Balance \$	Popaym	ent p.m.	Ownership	
.ation Debt 2 Details							balance 3	перауп	ent p.m.	Ownership	
al Liabilities Balance	Tota	al Repayment (monthly	·)								J
ease state primary reaso	ns for seeking credit	and how this loan r	may help you ful	lfil your long to	erm goals.						
elect Loan Purpose:			la			L		_	1		
Purchase home (ov	vner occupied)		ance home/perso er occupied)	onal loan		her owner o g. home im	occupied provements, perso	onal use)	Purchase	investment pro	perty
Refinance investme	ent loan		investment								
_		_	uture purchase o								
refinancing or consolidation	ng debts: please provi	de details of the deb	ts that are being	refinanced or c	onsolidated ar	nd the result	ting benefit to you	(mandatory).			
referred Loan Features:											
Variable Rate		Fixed	Rate		М	ultiple Acco	ount Splits		Addition	al Payments	
Redraw		Line	of Credit		Of	fset Accour	nt		Loan Var	iations	
$\overline{}$									,		
Portability		Interr	net Banking		То	р Ир			Switch L		
Rate Lock		Bridg	ing Finance		Fo	rtnightly Re	epayments		Interest	Only	
selected Interest Only, ple	ase set out why you w	ould like Interest On	ly repayments.								
selected Fixed Rate, please	e explain why you wo	uld like fixed rate per	riod.								
I am aware there ar	e penalties/break cos	ts for early repaymer	nt of fixed rate loa	ans.							
esired Loan Splits 1		D	esired Loan Splits	2			Desired Lo	oan Splits 3			
referred Lenders		A	ny Lenders you d	o not wish to de	eal with?						
I. YOUR FINANCIA	_ SECURITY - A	PPLICANT 1 &	APPI ICAN	T 2							
lave you ever had any fin									ſ	YES	
									l	_	
Did you have any difficulty	meeting your financi	aı commitments in t	ne past 2 years?						Į	YES	_
Are any of your existing de	ebts currently in arrea	rs?							(	YES	1
Are you concerned about	rising interest rates? H	low concerned are ye	ou?						ſ	YES	
Do you expect any signific	_	•		iture that woul	d adversely im	nact vour al	hility to meet your	commitments?		VEC	
How do you expect to me	et your commitments	?	ne roreseeable Tu	icare triat WOUI	a aaverseiy iiTi	pact your di	omey to meet your	communents!	l	YES	1
lease comment If you ans	wered 'YES' to any of	the questions									

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The tricic arry specific issues to	hat are of particular imp	ortance to y	vou? Would you like someone to c	ontact you about any of tl	nese?			
Insurance & Asset Pr (protecting the things the	otection		Debt/Financial Problem Solving (taking better control of your financia affairs, minimising tax)	Savings	And Bud	ving household		Superannuation (do I have enough or the right super in place)
Investment (do I have enough or t	he right super in place)		ife Events dealing quickly with sudden events)	Home & (borrowin	Property ng & invest			Health & Healthcare (strategies for health, agenig of medical needs)
Estate Planning (strategies for your fam	nily's future)		Financial Structures establishment of financial vehicles & strategies)			ome Streams strategies)		Financial Planning (taking full control of your goa financial future)
Other (please detail below)								,
L. INSURANCE								
HOME AND CONTENTS				-				
Name	Policy Number		Value	Premium month		Linked Contact(s)		Insurance Renewal Date
VEHICLE								
Name	Policy Number		Value	Premium month		Linked Contact(s)		Insurance Renewal Date
PRIVATE HEALTH	5 th No. 1		W.I.	D :				
Name	Policy Number		Value	Premium month		Linked Contact(s)		Insurance Renewal Date
TDD DDOV/DED								
TPD PROVIDER Name	Policy Number		Value	Premium month		Linked Contact(s)		Insurance Renewal Date
Turre	Concyrtainisei		Value	Tremain moner		Elinica contact(s)		Insurance nervewar bate
LIFE PROVIDER								
Name	Policy Number		Value	Premium month		Linked Contact(s)		Insurance Renewal Date
INCOME PROTECTION								
Name	Policy Number		Value	Premium month		Linked Contact(s)		Insurance Renewal Date
TRAUMA								
Name	Policy Number		Value	Premium month		Linked Contact(s)		Insurance Renewal Date
OTHER Name	Policy Number		Value	Premium month		Linked Contact(s)		Insurance Renewal Date
Name	Folicy Number		value	riemiammonui		Linked Contact(s)		Ilisulatice Reflewal Date
M. OTHER ADVISER	S							
ACCOUNTANT	S							
ACCOUNTANT	S	(	Contact Person (First Name)		Con	itact Peson (Surname)	)	
ACCOUNTANT	S						)	
ACCOUNTANT Firm	S		Contact Person (First Name) Mail			ntact Peson (Surname) ced Contact(s)	)	
ACCOUNTANT Firm Phone Number	S						)	
M. OTHER ADVISER  ACCOUNTANT  Firm  Phone Number  SOLICITOR  Firm	S				Link			
ACCOUNTANT Firm Phone Number SOLICITOR	S		-Mail		Link	sed Contact(s)		
ACCOUNTANT  Firm  Phone Number  SOLICITOR  Firm	S	E	-Mail		Link	sed Contact(s)		
ACCOUNTANT  Firm  Phone Number  SOLICITOR  Firm  Phone Number	S	E	-Mail Contact Person (First Name)		Link	ked Contact(s) stact Peson (Surname)		
ACCOUNTANT  Firm  Phone Number  SOLICITOR  Firm  Phone Number  REAL ESTATE AGENT	S	C	E-Mail Contact Person (First Name) E-Mail		Con	sted Contact(s) stact Peson (Surname) sted Contact(s)		
ACCOUNTANT  Firm  Phone Number  SOLICITOR  Firm  Phone Number  REAL ESTATE AGENT	S	C	-Mail Contact Person (First Name)		Con	ked Contact(s) stact Peson (Surname)		
ACCOUNTANT  Firm  Phone Number  SOLICITOR  Firm  Phone Number  REAL ESTATE AGENT  Firm	S	C C C	E-Mail Contact Person (First Name) E-Mail Contact Person (First Name)		Con	sted Contact(s) stact Peson (Surname) sted Contact(s) tact Peson (Surname)		
ACCOUNTANT  Firm  Phone Number  SOLICITOR  Firm  Phone Number  REAL ESTATE AGENT  Firm	S	C C C	E-Mail Contact Person (First Name) E-Mail		Con	sted Contact(s) stact Peson (Surname) sted Contact(s)		
ACCOUNTANT  Firm  Phone Number  SOLICITOR  Firm  Phone Number  REAL ESTATE AGENT  Firm  Phone Number	S	C C C	E-Mail Contact Person (First Name) E-Mail Contact Person (First Name)		Con	sted Contact(s) stact Peson (Surname) sted Contact(s) tact Peson (Surname)		
ACCOUNTANT  Firm  Phone Number  SOLICITOR  Firm  Phone Number  REAL ESTATE AGENT  Firm  Phone Number	S	C C C	E-Mail Contact Person (First Name) E-Mail Contact Person (First Name)		Con	sted Contact(s) stact Peson (Surname) sted Contact(s) tact Peson (Surname)		
ACCOUNTANT  Firm  Phone Number  SOLICITOR  Firm  Phone Number  REAL ESTATE AGENT  Firm  Phone Number	S	C C C	E-Mail  Contact Person (First Name)  E-Mail  ontact Person (First Name)		Con	stact Peson (Surname) stact Peson (Surname) stact Peson (Surname)		
ACCOUNTANT Firm Phone Number SOLICITOR	S		E-Mail  Contact Person (First Name)  E-Mail  ontact Person (First Name)		Con	stact Peson (Surname) stact Peson (Surname) stact Peson (Surname)		
ACCOUNTANT  Firm  Phone Number  SOLICITOR  Firm  Phone Number  REAL ESTATE AGENT  Firm  Phone Number  FINANCIAL ADVISOR  Firm	S		Contact Person (First Name)  -Mail  -Mail  ontact Person (First Name)  -Mail  ontact Person (First Name)		Con	ed Contact(s)  tact Peson (Surname)  tact Peson (Surname)  ed Contact(s)		